

### **What Makes Us Different**

Founded in 1989, Paragraph has steadily grown and adapted to changing market conditions to become one of the most respected integrated print, document management and digital media companies in the industry. Focused on quality and customer service solutions that are efficient, cost effective and innovative, Paragraph continually delivers exceptional products and services to our wide range of loyal customers that are industry leaders in the financial, manufacturing, distribution, health, pharmaceutical, cosmetics, education and retail sectors.

We recognize that simply being a traditional printer is not sufficient to meet the many business needs of companies in today's world of digital communications. That's why Paragraph has developed integrated products and services where your printed documents become the essential component to your digital communications. Our approach maximizes your investment in printing by providing you with print asset conversion to multi-platform digital media and document management. In addition, we can combine the power of print and new media by personalizing all aspects of your communications, managing your database and using the latest available technology to ensure you receive the maximum ROI from your multi-platform communication strategy.

# **Our Purpose**

TO OPTIMIZE PRINTING TECHNOLOGIES AND THE POWER OF DIGITAL MEDIA SOLUTIONS IN ORDER TO INCREASE THE EFFECTIVENESS AND PERFORMANCE OF YOUR COMMUNICATIONS.

## **Our Commitment to Customers**

ENSURE ALL YOUR PROJECTS ARE EXECUTED WITH EFFECTIVENESS AND SIMPLICITY.

APPLY OUR PASSION AND DEDICATION TO THE SUCCESS OF YOUR BUSINESS INITIATIVES.

STRETCH OUR BOUNDARIES AND PERFORM WITH INTENSITY AND FLEXIBILITY.

MAINTAIN AN UNWAVERING COMMITMENT TO CONTINUOUS IMPROVEMENT.

EXECUTE YOUR MARKETING STRATEGIES BY COMBINING THE POWER OF DIGITAL

MEDIA SOLUTIONS WITH PRINTED MATERIALS.



IN A HIGHLY COMPETITIVE ENVIRONMENT
AND RAPIDLY CHANGING LANDSCAPE,
RETAILERS MUST CONSTANTLY ATTRACT
NEW CUSTOMERS AND KEEP EXISTING ONES
TO INCREASE STORE TRAFFIC AND SALES.
AT PARAGRAPH, WE UNDERSTAND THE
CHALLENGES THAT MANUFACTURERS FACE
TODAY, AND CAN HELP YOU MAXIMIZE THE
EFFECTIVENESS OF YOUR MARKETING AND
COMMUNICATION EFFORTS AND ENHANCE THE
IN-STORE CUSTOMER EXPERIENCE. AS A FULLY
INTEGRATED SUPPLIER, OUR CUSTOMIZED
SOLUTIONS ARE FLEXIBLE AND GUARANTEED
TO MAXIMIZE YOUR ROI

# MAKING OUR EXPERIENCE IN RETAIL WORK FOR YOU.

#### **Our Products and Services**

Signage and merchandising – large format printing

Office materials – business cards, letterhead, pocket folders, forms and stationary, including online ordering

Promotional tools – direct mail, catalogues, flyers, inserts, coupons, posters

Employee communications

Customer communications

Printed material personalisation according to the store, region and customer base

Archiving and direct access to all marketing and communication documents in digital format Customer loyalty programs – printed, email distribution, newsletters in HTML and mobile formats

Traditional printing

Personalized catalogues and brochures printed on demand

Packaging and product documentation

Transpromo and document reengineering

Promotional items

### **Benefits of Our Solutions for Your Business**

Increased store traffic

Increased revenue

Establish one-to-one relationships with customers through personalized communications

Improved customer loyalty and satisfaction

Increased performance of marketing materials through the effective use of colour and personalisation

Reduced costs and marketing material obsolescence by using print on demand

Reduced customer support costs

Increased ROI on marketing, promotion and loyalty programs

Increased effectiveness and reduced costs through multi-platform communication using digital media

Centralized and easy access to materials through effective document management





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